

AnaCap Financial Europe continues to drive strong collections and high level of profitability

Financial results for the six months ended 30 June 2019

2 September 2019

AnaCap Financial Europe S.A. SICAV-RAIF (“AFE” or the “Company”) has today announced the financial results for the six months ended 30 June 2019.

	Six months ended 30 June 2019	Six months ended 30 June 2018	Growth
Revenue	€39.8m	€34.0m	+16.9%
Gross Collections	€61.0m	€55.2m	+10.5%
Adjusted EBITDA	€41.8m	€39.0m	+7.3%
LTM Adjusted EBITDA	€99.9m	€92.8m	+7.6%
Total Operating Cost Ratio ¹	27.9%	25.9%	-200 bps
84-Month ERC	€550.1m	€564.8m	-2.6%
Net debt to LTM Adjusted EBITDA	3.53x	3.88x	-9.0%

Other highlights:

- 84-month ERC at 30 June 2019 was €550.1m (€564.8m at 30 June 2018)
- Gross Collections in H1 2019 performing above forecast, driven by a combination of both positive outperformance on collateral sales and acceleration of collections
- Adjusted EBITDA for H1 2019 €41.8m, ahead of expectations, driven by positive collections performance and lower than forecast cost to collect
- Positive leverage ratio at 30 June 2019 was 3.53x (3.88x at 30 June 2018), lower than market guidance
- AFE purchased Senior Secured Notes with a nominal value of €17.5m during Q2 2019 at an average price of €88 and cancelled with immediate effect
- On 1 April 2019, the Group acquired a secured non-performing loan portfolio originating in Spain for a purchase price of c.€9m
- AFE entered into commitments after the period end to deploy c.€27m of capital across both Spain and Portugal

¹ Total operating cost ratio represents the ratio of total operating expenses (excluding non-recurring costs) divided by core collections

Justin Sulger

Partner, Head of Credit at AnaCap Financial Partners

“AFE continues to deliver strong results with collections ahead of forecast and lower than anticipated costs. This includes strong continued performance from investments completed in 2018, balanced across predominantly secured debt in core geographies of Italy, Spain and Portugal as well as one new investment in Poland.

Our agile, low cost platform allows us to selectively deploy capital when we see attractive market opportunities whilst managing leverage, which is down to just above 3.5x currently.”

Teleconference

At 14.00 hours GMT on 2 September 2019, an audio Conference Presentation will be held on the results for the six months ended 30 June 2019. For further details please visit the AFE website at: www.anacapfe.com

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NOTES TO EDITORS

AnaCap Financial Europe (www.anacapfe.com)

AnaCap Financial Europe S.A. SICAV-RAIF (AFE) is a debt purchaser which invests in a diverse range of primarily non-performing debt across Europe. AFE has broad based expertise spanning unsecured and secured, consumer, SME and corporate debt. AFE was established on 28 June 2017 and acquired a portfolio of assets from existing AnaCap Credit Funds on 21 July 2017. As at 30 June 2019 AFE had Estimated Remaining Collections “ERC” over 84 months of €550.1m with 41% of ERC in Italy, 21% in Portugal, 24% in Spain and the remaining ERC derived from investments in Romania, Poland and the UK. In 2018, the Company invested €162m in acquiring new portfolios.

AFE benefits from the wide network and extensive track record in origination, underwriting and servicing that AnaCap has developed since 2005 across the European financial services sector.

AnaCap Financial Partners (www.anacapfp.com)

AnaCap Financial Partners is a leading European dedicated financial services specialist investor, investing across the sector through highly complementary Private Equity and Credit strategies. Since 2005, AnaCap has raised €5.1bn in funds and employs a team of investment professionals, with backgrounds as owners, operators and experts in capital markets, corporate, structured finance, credit and asset management. The team has grown to 77 professionals across 6 offices, including London, Luxembourg, Guernsey, Spain, Portugal and New Delhi (India). Through its Private Equity



and Credit strategies, AnaCap offers a complete suite of solutions to sellers and management teams, supported by an extensive track record of investing in financial services, with 83 primary investments completed across 15 countries.

The name AnaCap, an abbreviation of '*Analytics before Capital*', forms the bedrock upon which the organisation operates. The AnaCap investment approach is underpinned by the firm's proprietary digital intelligence platform, [Minerva](#), which enables AnaCap to harness granular data and intelligence to rapidly turn it into actionable information, enabling an actively engaged approach to asset management.