

AnaCap Financial Europe continues to deliver strong collections with market leading cost structure

Financial results for the quarter ended 31 March 2019

21 May 2019

AnaCap Financial Europe S.A. SICAV-RAIF (“AFE” or the “Company”) has today announced the financial results for the quarter ended 31 March 2019.

	Quarter ended 31 March 2019	Quarter ended 31 March 2018	Variance
Revenue	€19.7m	€17.9m	+9.8%
Gross Collections	€31.8m	€32.8m	-3.0%
Normalised Adjusted EBITDA	€22.4m	€24.3m	-7.5%
LTM Normalised Adjusted EBITDA	€95.0m	€97.7m	-2.7%
Total Operating Cost Ratio ¹	26.9%	22.8%	-410 bps
84-Month ERC	€555.4m	€410.4m	+35.3%

Other highlights:

- 84-month ERC at 31 March 2019 was €555.4m (€410.4m at 31 March 2018)
- Gross Collections in Q1 2019 performing 11.3% above forecast driven by some positive early outperformance on 2018 vintage portfolios
- Normalised Adjusted EBITDA for the quarter ended 31 March 2019 €22.4m, ahead of forecast driven by positive collections performance and lower than forecast costs to collect
- Leverage ratio remains stable at 31 March 2019 was 3.79x (3.74x at 31 December 2018)
- On 3 May 2019 AFE purchased Senior Secured Notes with a nominal value of €10.0m which were cancelled with immediate effect
- On 1 April 2019 the Group acquired a secured Spanish NPL portfolio for a total amount of c.€9.0m

¹ Total operating cost ratio represents the ratio of total operating expenses (excluding non-recurring costs and foreign exchange gains/losses) divided by Gross Collections.

Justin Sulger

Partner, Head of Credit at AnaCap Financial Partners

“AFE delivered a strong collections performance in the first quarter of 2019, exceeding its Gross Collections forecast.

This includes strong early performance from investments made in 2018 balanced across predominantly secured debt in core geographies of Italy, Spain and Portugal as well as a new investment in Poland.

We believe that the continued development of the AnaCap Minerva IT platform, analytics and asset management team is all helping drive outperformance.”

Teleconference

At 14.00 hours BST on 21 May 2019, an audio Conference Presentation will be held on the results for the quarter ended 31 March 2019. For further details please visit the AFE website at:

www.anacapfe.com

For further information, please contact:

info@anacapfe.com

+44 20 7070 5258

NOTES TO EDITORS

AnaCap Financial Europe (www.anacapfe.com)

AFE invests in primarily non-performing debt across Europe. AFE has broad based expertise spanning unsecured and secured, consumer, SME and corporate debt. AFE was established on 28 June 2017 and acquired a portfolio of assets from existing AnaCap Credit Funds on 21 July 2017. As at 31 March 2019 AFE had ERC over 84 months of €555.4m with 42% of ERC in Italy, 23% in Portugal, 21% in Spain and the remaining ERC derived from investments in Romania, Poland and the UK. In 2018, the Company invested €162m in acquiring new portfolios.

AFE benefits from a wide network and extensive track record in origination, pricing and servicing that AnaCap has developed since 2005 in the European financial services sector, including as an early mover into each of its core geographies as the local debt sale market developed to include a wider range of both unsecured and increasingly secured asset types. The Company’s investment approach is further underpinned by AnaCap’s proprietary digital platform, Minerva, which provides the ability to harness highly granular data and intelligence converting it into actionable information.